EU COMMODITY IMPORTS & EXPORTS

NORTH AMERICA
GRAINS: 5,250,951
OILSEEDS: 10,106,180
OILMEALS: 1,383,232

BLACK SEA
GRAINS: 19,397,907
OILSEEDS: 3,355,052
OILMEALS: 3,745,999

ASIA
OILSEEDS: 1,675,644
OILMEALS: 3,422,845

LATIN AMERICA
GRAINS: 4,438,238
OILSEEDS: 6,195,134
OILMEALS: 17,285,125

AFRICA
GRAINS: 15,954,531
OILSEEDS: 39,056
OILMEALS: 276,945

ASIA
GRAINS: 1,740,604
OILSEEDS: 51,847
OILMEALS: 1,084,735

MIDDLE EAST
GRAINS: 9,944,910
OILSEEDS: 459,821
OILMEALS: 519,010

LATIN AMERICA
GRAINS: 578,115
OILMEALS: 86,239

IMPORTS TO THE EU (2018/19, in t)

EXPORTS FROM THE EU (2018/19, in t)
COCERAL EU28 CROP FORECAST RESULTS FOR 2019 (mln tonnes)

**ALL OILSEEDS PRODUCTION 2019**

- **sugar beet**: 23,000 (1000t)
- **flaxseed**: 500 (1000t)
- **rape**: 600 (1000t)
- **sunflower**: 900 (1000t)
- **total oilseeds (soy, rape, sunflower)**: 3,000 (1000t)

**ALL GRAIN PRODUCTION 2019**

- **corn**: 14,000 (1000t)
- **common wheat**: 140,000 (1000t)
- **durum wheat**: 8,000 (1000t)
- **barley**: 58,000 (1000t)
- **total grains (wheat, barley, oats, sorghum & triticale)**: 300 (1000t)

COCERAL’s Crop Forecast, published every quarter, is used as a reference by the EU Commission and stakeholders involved in commodity trading globally.

**ALL OILSEEDS PRODUCTION 2019**

<table>
<thead>
<tr>
<th>Production 1000t</th>
<th>EU28 production: 31,728 (1000t)</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 to 2000</td>
<td>31,728</td>
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<tr>
<td>2000 to 3000</td>
<td>31,728</td>
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<tr>
<td>3000 to 4000</td>
<td>31,728</td>
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<td>&gt; 4000</td>
<td>31,728</td>
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</tbody>
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**ALL GRAIN PRODUCTION 2019**

<table>
<thead>
<tr>
<th>Production million t</th>
<th>EU28 production: 313.0 (million t)</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 to 5</td>
<td>313.0</td>
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<tr>
<td>5 to 15</td>
<td>313.0</td>
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<tr>
<td>15 to 40</td>
<td>313.0</td>
</tr>
<tr>
<td>&gt; 40</td>
<td>313.0</td>
</tr>
</tbody>
</table>
COCERAL Representation

INTERNATIONAL TRADING
importers, exporters, storekeepers, transporters
International traders

CONSUMERS

THIRD COUNTRIES

DISTRIBUTION
warehouses
trade & import/export

DISTRIBUTION TO FINAL CONSUMERS
big & medium retailers
small retailers (bakeries, butchers,...)

FOOD & FEED CHAIN

PRODUCTION
TRADING companies
PROCESSING companies
DISTRIBUTION companies

AGROSUPPLY INDUSTRIES
seed/plant protection products, industry

AGROSUPPLY DISTRIBUTION ADVICE
seeds
plant protection products
merchants
cooperatives

AGRICULTURAL PRODUCTION
farms

1ST TRADING
collectors
storekeepers
transporters
merchants
cooperatives

1ST PROCESSING
food industry (millers, malters,...)
feed industry

2ND & 3RD PROCESSING
food industry
feed industry

Domestic & EU Markets

CONGELATION

DISTRIBUTION
wholesalers

COOPERATIVE

INDUSTRIES

PRODUCTION
TRADING companies
PROCESSING companies
DISTRIBUTION companies

AGRICULTURAL PRODUCTION
farms

1ST TRADING
collectors
storekeepers
transporters
merchants
cooperatives

1ST PROCESSING
food industry (millers, malters,...)
feed industry

2ND & 3RD PROCESSING
food industry
feed industry

DISTRIBUTION TO FINAL CONSUMERS
big & medium retailers
small retailers (bakeries, butchers,...)
COCERAL’S AREAS OF FOCUS

AGRICULTURE
- Advice to farmers
- Biofuels
- Climate Change
- CO2 Reduction
- Common Agriculture Policy
- Corporate Social Responsibility
- Efficient Supply Chain
- EU protein strategy
- GMOs – Post Marketing
- Environmental Monitoring
- Greening of Agriculture
- Responsible consumption
- Supply Chain Traceability
- Sustainable Agriculture

TRADE
- Bilateral trade relations
- Brexit
- Business practices & ethics
- Certification of processes
- E-phyto certificates
- Good Trading Practices
- Import duties
- Incident management
- Maritime rules
- Market transparency
- MiFID
- Rules of origin
- Tariff Rate Quotas
- Trade Agreements
- Trade Digitalisation
- Transport regulation
- WTO

FOOD & FEED SAFETY
- CODEX
- Contaminants legislation
- EFSA
- Fumigation
- GMOs – Authorisations
- GMOs – Low Level Presence
- Insecticide report
- JRC
- New Plant Breeding Techniques
- Pesticides residues – MRLs
- Plant Protection Products
- SPS
- WHO
COCERAL and its members commit to five United Nation Sustainable Development Goals

“End hunger, achieve food security and improved nutrition and promote sustainable agriculture”
Agri commodities trading companies greatly contribute to food security by moving agricultural raw materials and ingredients from areas of surplus to areas of deficit and by carrying commodities all along the year between two harvests.

“Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation”
Coceral members are taking steps to upgrade the infrastructure supporting supply chains so as to increase resource efficiency, and make them more sustainable.

“Ensure sustainable consumption and production patterns”
The sustainable management and efficient use of natural resources is an integral part of agri commodities supply chains, with operators constantly seeking to reduce their environmental footprint.

“Take urgent action to combat climate change and its impact”
Coceral members commit to integrate targeted measures into their strategies and planning in order to decrease the impact of their activities on climate change.

“Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss”
The operators members of Coceral recognise their responsibility towards terrestrial ecosystems, and aim at constantly improving their sourcing in a more sustainable and responsible manner.

What is COCERAL?
COCERAL is the European association representing trade in cereals, rice, feedstuffs, oilseeds, olive oil, oils and fats, as well as agrosupply. Its aim is to ensure that European collectors, traders, importers, exporters and port silo storekeepers of these agri products can operate within a policy environment that does not hinder trade, while promoting strategies for the supply of safe food ingredients and feed raw materials for downstream industries and consumers.

COCERAL speaks for its members with EU and international institutions, international bodies, third country governments and stakeholders along the agricultural value chain.

With almost 3,000 companies as part of COCERAL's national members, the sector trades a considerable volume of agricultural raw materials destined to the supply of the food and feed chains, as well as for technical and energy uses.